

## INSIDE SALES - HEATING

At ROBINSON, our mission is to make the selection and purchasing of products an easy, enjoyable experience for the customer - adding value at every interaction. We currently have an opening for Inside Sales, Heating at our Brandon location.

### What you will do:

- Communicate with customers primarily by phone and email
- Provide timely quotations and accurate order processing and delivery
- Recommend alternate products based on cost, availability or specifications
- Process customer transactions such as orders and returns
- Educate customers about features and benefits of products to improve product related sales and customer satisfaction
- Assist customers with duct designs and in-floor loop layouts
- Communicating with Outside Sales people to update customer contracts and coordinate deliveries
- Prepare small to medium size job quotations
- Source and price product as per quote request
- Maintain records of job quotes
- Other duties/responsibilities as assigned

### About You:

- You have a strong mathematical aptitude
- You have good organizational and communication skills
- You are detail oriented in a deadline driven environment
- You have strong computer skills
- Your industry related experience is considered an asset

ROBINSON values your experience and recognizes the contributions you make to the success of our business. Your starting pay will be based on the skills and experience you bring to the role, with opportunities to earn more as you grow and develop with us. Your salary will be supplemented with monthly bonus opportunities, annual profit share, wellness days, RRSP program and a generous benefits package.



To apply, scan the QR code or visit our careers site at [www.barobinson.com/careers](http://www.barobinson.com/careers)

Family-owned ROBINSON is a leading Western Canadian distributor of plumbing, heating, electrical, and lighting products. Today, the company serves customers in the construction industry and retail home improvement markets through a network of 32 distribution warehouses and showrooms in British Columbia, Alberta, Saskatchewan, Manitoba, and Ontario. ROBINSON's reputation as a growing company with a customer-service oriented culture continues to attract and retain top quality people and has earned it **Platinum** status among **Canada's Best Managed Companies**.

Thank you to all interested candidates, only those selected for an interview will be contacted.

