



# Airport Parking Solutions for Corporations



**PARK'N FLY**  
**AIRPORT PARKING**

*Park happy*

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# About Us



- Canadian operated organization
- Industry leader, offering airport parking options across Canada
- Customer service focused
- 40+ years of experience



# Service Options



## Indoor Valet – “Drop’N Go”

- Park’N Fly does the parking while you fly
- Located 2 minutes from airport terminal
- Quick, computerized check-in/out service
- Secure, climate controlled facilities
- Personalized customer service assistance
- Optional car care services



## Self-Park

- Convenient door-to-door service
- Located minutes from the airport
- 24/7 shuttle transportation
- Secured, fenced and gated compounds
- Economical rates
- Quick exit paystations



# Winnipeg Valet Indoor Parking



- Comfortable indoor parking for all seasons
- Drop'N Go service – We park. You Fly.
- 2 minutes from Winnipeg international airport
- Secure facilities
- Quick check-in/out
- Round trip luggage assistance
- Earn Park'N Fly Rewards points redeemable for free parking on every stay
- Earn even more with Aeroplan



# Valet Indoor Parking Process

## ..... Departing: Dropping Vehicle Off



### **Drop Vehicle**

Valet location,  
leave keys  
in vehicle



### **Register Inside Facility**

Need license plate #,  
make & model of car,  
return flight details



### **Board Shuttle Bus**

Operates 24/7



### **Curbside Drop Off**

Terminal

## Returning: Picking Vehicle Up .....



### **Call Upon Arrival**

204-808-7883



### **Board Shuttle Bus**

Through EXIT 2



### **Proceed to Pay**

Inside Valet facility for  
parking charges



### **Proceed to Vehicle & Exit**

Pick up inside Valet facility  
and exit with receipt



# Valet Indoor Parking

## Grand Opening Special: **SAVE 35%** off regular rack rates until November 30, 2016

To celebrate the grand opening of Park'N Fly's valet indoor off-airport parking solution facility located **2 minutes** from Winnipeg international Airport, Park'N Fly is offering an introductory **35%** discount off the regular rack rates until November 30, 2016.

After November 30th, you will save 20% off the regular rack rate! **We Park. You Save.**

	DAILY RATE	WEEKLY RATE
RACK RATE	\$20.95	\$109.95
<b>YOU PAY*</b>	<b>\$13.62</b>	<b>\$71.47</b>
<b>YOU SAVE</b>	<b>\$7.33</b>	<b>\$38.48</b>

\*Introductory pricing valid until November 30, 2016. Starting December 1, 2016 receive 20% off rack rates.



# Corporate Savings Program

REDUCE TRAVEL COSTS AND PROVIDE A SUPERIOR CUSTOMER PARKING EXPERIENCE



## PROGRAM SAVINGS

Savings • Compliance • Value

- ✓ Significant corporate savings
- ✓ Turn key implementation
- ✓ Messaging and links provided for distribution within the corporate travel program toolset
- ✓ Strong brand and value proposition
- ✓ Dedicated account management team
- ✓ Detailed program reporting



## TRAVELLER BENEFITS

Choice • Convenience • Speed

- ✓ Convenient national network
- ✓ Door to curbside drop off shuttle bus service running 24/7
- ✓ Luggage assistance
- ✓ Safe and secure facilities
- ✓ Quick, computerized check-in/out service and/or automated pay stations
- ✓ Earn Aeroplan miles
- ✓ Park'N Fly Rewards (earn free days)





# Daily Rate Comparison

## RATE COMPARISON\*

SERVICE TYPE	TORONTO	MONTREAL	OTTAWA	EDMONTON	WINNIPEG	VANCOUVER	HALIFAX
Airport Terminal Parkade**	\$30.00	\$38.00	\$21.00	\$25.00	\$25.00	\$30.00	\$21.00
Airport Terminal Self Park**	\$23.00 (Viscount)	\$23.00	\$16.00	\$15.00 (value lot)	\$18.00 (economy)	\$22.00 (value lot)	N/A
Black Car (Downtown)	\$55.00	\$75.00	\$45.00	\$75.00	\$75.00	\$75.00	\$60.00
 PARK'N FLY Valet	\$23.95	\$20.95	N/A	N/A	\$20.95	\$20.95	N/A
 PARK'N FLY Self Park	\$18.95	\$15.95	\$14.95	\$11.99	N/A	N/A	\$13.04

\*Rates subject to change without notice. \*\*Rates rounded to the nearest dollar.



# Sample Cost Savings

## WINNIPEG COMPETITOR PRICING

	Taxi/Limo**	Airport Terminal	Airport Economy
Length of Stay/Daily Cost	2 trips @ \$48.00	4 days @ \$25.00	4 days @ \$18.00
Total Trip Cost	\$96.00/round trip	\$100.00/trip	\$72.00/trip

## **PARK'N FLY** COST SAVINGS SUMMARY

Park'N Fly Indoor Valet Facility			
Length of Stay/Daily Cost*	4 days @ \$16.76/day		
Total Trip Cost	\$67.04/trip		
Savings vs. Competitor	\$28.96/trip	\$32.96/trip	\$4.96/trip
Savings vs. Competitor Based on 1,000 Trips	<b>\$28,960.00</b>	<b>\$32,960.00</b>	<b>\$4,960.00</b>

Example: Winnipeg, excludes taxes. Rates subject to change without notice. \*Includes 20% corporate savings.

\*\*From East St. Paul.



# Program Compliance

## Earn Park'N Fly Rewards

Designed to improve customer experience while ensuring program compliance.

- Expedited service
- Convenience
- Reward points redeemable for free days

### Earn Park'N Fly Rewards points on every stay

- Receive 1 Park'N Fly Rewards point for every \$1.00 spent  
(65 Park'N Fly points = 1 free day, self park)



## Earn Aeroplan Miles\*

Park'N Fly Rewards members earn 50% more Aeroplan miles

- 50 Aeroplan Miles at Self Park
- 100 Aeroplan Miles at Valet

\* Standard base offer.



# Turnkey Implementation

- Seamless, turnkey implementation
- National corporate rate program integration
- Quarterly reporting provides insight on travel spend
- Account Management commitment
- Traveller Rewards program designed to incentivize program
- Dedicated corporate rate code, url available for integration into corporate intranet sites, OBT, travel policy
- Training via lunch and learn or webinar available at time of program launch
- Customized employee communications for distribution at time of program kick-off



Thank You

Let us help you enhance your traveller's experience  
while reducing your business' travel costs.

*Park happy*

